ANNUAL REPORT

ISANA International Education Association Inc.



www.isana.org.au

2017



www.isana.org.au

EDUCATE – ADVOCATE

ISANA – International Education Association:

- Provides a means for the exchange of information and networking;
- Facilitates the professional development of members;
- Builds links with associated organisations both locally and overseas; and
- Liaises with government and other agencies on policy matters relating to international students in Australia and New Zealand.

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PRESIDENTS REPORT

On behalf of the ISANA National Council, I am pleased to present this year's annual report to members of the Association. The national office bearers, along with the Branch Presidents constitute the ISANA Council who are responsible for the management of the Association. The council members during the last 12 months are:

- National President Mary Ann Seow
- Vice-President- Bronwyn Gilson
- Vice-President (Professional Development) Tom Bayliss-Hack
- Vice-President (Planning and Development) Paula Durance (till June 2017)
- Communications Manager Brett Lyon
- Treasurer Molly Bonnefin
- New South Wales/ACT Angela Leota-Hughes
- Victoria/Tasmania Manorani Guy
- South Australia/Northern Territory Louise Skull
- Western Australia Kathryn Williams (till March 2017)
- Queensland Samantha Hilbig
- Secretariat Tracy Noble

I wish to take this opportunity to thank Paula Durance and Kathryn Williams for their contributions to ISANA. Both have shared their expertise and knowledge with Council for the benefit of members. We greatly appreciated their contribution and are sad to see them go. While they no longer serve on Council, both have expressed willingness to assist ISANA where possible and we are grateful to continue to have their expertise.

This year ISANA has continued to serve its members through its State Branches and representing the views of members in government submissions. State Branches in Queensland, NSW/ACT, Vic/Tas, SA/NT have conducted professional development activities for members and facilitated feedback from members to Council.

ISANA has represented members in submissions to the following:

- Consultation Paper on the National Code Draft
- Standing Committee on Education and Employment: Inquiry into School to Work Transition
- Department of Immigration and Border Protection Policy Consultation Paper Visa Simplification: Transforming Australia's Visa System
- TEQSA Consultation Paper on Proposed Changes to the publication of TEQSA's decisions

ISANA members' close working relationship with students was also noted in our commentary on the National Report on Sexual Assault and Sexual Harassment at Australian Universities and the 'We can do it' campaign. We have also responded to media enquiries from the ABC, PIE News and independent media to comment on international student issues.

ISANA continues to work closely with the Council of International Students Australia. Developing and mentoring student leaders is a key activity for ISANA and here we work closely alongside peak bodies, government agencies and members to ensure that CISA remain independent and a strong voice for international students in Australia. This year, I was proud to represent ISANA at the annual CISA National

Conference. I conducted a training session on the ESOS Act and National Code for student leaders, as well as presented on student services and the role of student leaders in influencing best practice.

Representing ISANA at conferences is an important part of the role of the National President and this year, in addition to the CISA conference, I was invited to represent ISANA at the Australian International Education Conference in Hobart. I chaired a well-attended session on Under-18 welfare arrangements with two presentations from Monash College and the University of Sydney. The Monash presentation was copresented by our National Treasurer Molly Bonnefin. The conference was also an excellent opportunity to connect with senior representatives from Universities Australia, TEQSA, the Department of Education and Training who all expressed interest in connecting with ISANA and its members.

Another highlight for ISANA this year was being selected for the Shortlist of the inaugural PIEoneer Awards for Association of the Year. The Awards organised by PIE News, an international education news service based in the UK was open to all Associations across the globe. ISANA was the only Association of Year nominee from Australia. At the recent AIEC in Hobart, PIE News Marketing Director and Co-Founder, Clare Gossage commented on how impressed the judges were of our submission. ISANA did not win that category but we feel proud to be shortlisted in a field of larger international associations for our important role for members and students in Australia.

What lies ahead? The international education landscape is changing particularly in student support. Specialist international student services continue to be provided in some education providers. At the same time, there has been increasing mainstreaming where international student support is either merged into general student support or sit within general student support units. This has been reflected in our membership base. There are fewer international student advisers and increasing numbers of general student support staff, accommodation support staff, government officers and education agents. Our membership base is broad, unique and sector wide with members from overseas who include education agents seeking professional development. The broad range of members is a strength of ISANA. In the sector, we are known for members who work closely with students and therefore are best versed to comment on their issues, needs, challenges and the strategies that would best address them. Importantly, ISANA members are in the main, individuals who have chosen to join the Association.

The challenge for the Association is to ensure that we can continue to serve and represent members and fulfil its mission statement. A Strategy Planning Working Group comprising three members of Council, two ISANA Life members and Conference Chair met in late June to discuss the needs of the Association midst the demands of the sector. A Strategic Plan was developed and has been approved by Council. It includes a communication plan, professional development delivery changes and a review of membership structures and fees to ensure that the Association can continue to be there for members. Importantly, we wish to keep resources and professional development activities at a low cost or free to members.

The mission for Council will be to work towards strengthening and developing ISANA for the future. We will be developing a new National Code Online Tutorial, providing more opportunities for members to connect and through our Branches organizing informative and interactive professional development sessions.

ISANA is all about its members. Without involved members who volunteer, contribute, provide feedback, comment and participate, the Association loses its ability to play a significant role in the international education sector. Peers supporting peers through professional development, sharing advice, expertise and resources are at the core of ISANA.

On behalf of Council, I take this opportunity to thank members for their continuing support and to encourage you to take up the opportunity to contribute to the Association. It has been a privilege to work alongside incredible individuals across the Branches and on Council. In conclusion, I would like to thank members of National Council including Public Officer Amy Choo who have been incredible to work with. I also like to offer special thanks to our ISANA Secretariat, Tracy Noble for her valuable contribution, endless patience and organisational skills.

Mary Ann Seow National President

TREASURERS REPORT

2017 has been a positive year for ISANA, with revenue up by almost \$16k on last year. This was largely made up from the 2016 Conference profit and an improvement in membership numbers. We have noticed that there is often a spike in membership just before a professional development activity or conference as members can pay reduced rates.

We opened the year with \$128k. Total revenue for 2017 was \$117,259. This includes the income from all professional development activities run by State Branches and last year's National Conference profit. Once all the costs associated with Professional Development have been deducted, we are left with a Gross Profit of \$54,205 from revenue-generating activities.

Operating costs have been lower than in 2016, resulting in an overall deficit for this year of \$6,695. This is significantly lower than last year's deficit of \$21,231 and leaves ISANA with net assets of \$121,608 at the end of this financial year. Major savings were achieved through not having the same legal and printing expenses that were incurred last year.

It should be noted that due to all of the WA Committee stepping down this year, they agreed that the funds in their Branch current account would be transferred to the National account, until such time as the Branch membership increases and can take over management of their account again.

The review of membership structure and fees that ISANA President, Mary Ann Seow, has mentioned should have a positive impact on our revenue in 2018, in addition to opportunities offered by the development of the new National Code Online Tutorial.

My thanks as always to Tracy Noble for her invaluable knowledge, good-humour and patience with me and her efficient administration of the ISANA accounts.

Molly Bonnefin National Treasurer

VICTORIA & TASMANIA

In 2016, my first year as president was a year of great personal growth and development for myself as well as for the committee members many of whom were also new. Undoubtedly, 2017 has been a challenging year – not just for ISANA, but for the entire international education sector.

Enrolments have increased in all sectors (thanks to Brexit and of course the colourful Donald Trump).

We are all aware that we are living in a turbocharged work environment and professional staff have been asked to do more with less. It is common among this group of personnel to do more work with fewer resources; putting at risk the quality of

- international student welfare, wellbeing and
- the effective dissemination of vital information.

This work environment combined with what appears to be continuous pressures put on staff with changes to compliance (visa policy, revised ESOS ACT, WWC Policy, Victorian Child Safe and new Rooming House ACT) mergers and budget cuts means staff face employment uncertainty, and the replacement of senior staff with less experienced or unqualified people is commonplace today.

In such a volatile and challenging environment, professional development is vital to assist the staff advisors in the international sector. This is where ISANA comes in to assist by identifying topics that has the greatest impact and participants needs are addressed and the time invested is worthwhile. Speakers are carefully selected and matched to the topics identified.

ISANA VIC/TAS has listened closely to its member and non-members and has been gratified by the high number of attendees at our professional development sessions and state conference.

Building collaborative relationships based on trust has been the key to ISANA VIC/TAS approach for 2017. Strong personal connections have been built across institutional boundaries, various committees, state and federal government departments, members and non-members. From these connections, participants have contributed ideas, served on committees and projects in various capacities. We have also been lucky this year to have a strong presence of students volunteering and participating in our PD sessions and projects.

I would like to personally thank my dedicated and talented committee members and many student volunteers. I greatly value the support, devotion and commitment of my volunteers who have committed countless hours to create meaningful experiences for our members and non-members. I deeply appreciate all the hard work, support and trust that you have given to the committee.

To our members, I would like to thank you for your enduring support and patronage. I would like to share with you that ISANA is moving ahead with intense focus on targets and deliverables. I am confident that with hard work and commitment from the new team in 2018 and your unwavering support, we will reach new achievements in the periods to come.

As you can see the VIC/TAS branch has been heavily involved in several projects and events in 2017. They are listed below in the body of my report. Please have a read of them at your convenience.

1) PROJECTS

All these programs are ongoing and ISANA is dedicated to seeing them through their completion.

Employability

The Victorian Working Group On International Student Employability (VicWISE).

(Connecting Employers with International Students and Graduates)

The Victorian Working Group on International Student Employability (VicWISE) has been growing in membership, exposure and links to the many projects in employability for international students. VicWISE has successfully generated a:

- Employer factsheet
- Student Fact & Job Hunting Fact Sheet
- Student Stakeholders List
- Indian Student Employability Trial

If you require more information on this project please contact: Sharon Smith/ Manorani Guy

Homestay

ISANA VIC/TAS is currently involved in research on homestay with Trinity college and UOM. The research findings will showcase new data on the nature of Victorian homestay students' experiences as they transition into life in Australia and highlight student trends and knowledge gaps within the industry in the 21st century. A group of student leaders at a face to face meeting initiated by ISANA VIC/TAS has raised the issue of accommodation with the Minister Philip Dalidakis. ISANA/CISA has been invited to share this research findings at the Minister's roundtable in Jan 2018.

<u>OSHC</u>

The project is being revisited with a new working group made up of OHSC providers, various student bodies and VTI The first phase of the project is to collect current data on the use of emergency services by international students in a Victorian hospital. This information will assist us in preparing a more comprehensive report with up to date data and recommendations that can be presented to relevant stake holders. ISANA is also collaborating with AFIS to organise a survey to capture data on how international students are utilising and understanding their OSHC. The survey is currently being rolled out to the international student cohort in Victoria.

Mental Health

"Mental Health and Well Being Ambassadorship Program." In the proposal student "ambassadors" are trained to deliver mental health first aid to international students in need. ISANA is still looking out for a sponsor to roll out this program.

Preventing Gambling Harm In Culturally And Linguistically Diverse Communities

ISANA has been invited to participate in a forum and research on preventing gambling harm in culturally and linguistically diverse (CALD) communities.

The Victorian Responsible Gambling Foundation has funded ECCV to build capacity, reduce stigma and raise awareness of gambling harm in culturally, linguistically, and religiously diverse communities in Melbourne and regional centres in Victoria.

2) VICTORIAN STATE GOVERNMENT

Collaborative meetings.

Dept of DEDJTR

ISANA VIC/TAS is a member of Victorian International Education Ministerial Advisory Roundtable that meets monthly to discuss the International Education Sector strategy (Victorian and Commonwealth) and other issues pertaining to international students.

Study Melbourne Advisory Network Meeting

ISANA VIC/TAS is a member of SMSC Stakeholder Advisory Network and attends regular meetings

Victorian Schools International Group (VSIG)

ISANA VIC/TAS is a member of Victorian Schools International Group (VSIG) The group brings together representatives from Catholic, government and independent schools, the City of Melbourne and the Victorian Registration and Qualifications Authority. The group meets once every 6 months.

ISANA has also been instrumental in organising a face to face meeting with international student leaders (14 leaders) and the **Hon Philip Dalidakis MP** Minister for Small Business, Innovation and Trade to discuss 4 key issues that keeps reoccurring annually in the international student community

- 1) Student Safety Fei Fei
- 2) Accommodation Johnny Vo
- 3) Employability Yohanes Hendratno
- 4) Mental Health & OSHC Andrea Mayorga

3) OTHER STAKEHOLDERS

VIC/TAS works very closely with other organisations.

- Study Melbourne
- IEAA
- ACEN
- ACPET
- City of Melbourne
- VISION
- Department of Children and Young People
- Department of Justice
- CAV
- RAAV
- ALLIANZ

- Medibank Private
- BUPA
- ACCUHO
- Australian Indian Business
 Council
- Australian Indonesia Business
 Council
- Others

Student Bodies

- AFIS
- CISA
- Melbourne Universities international student leaders
- Monash Universities
 international student leaders

- Melbourne Polytechnic
- Vietnamese Associations
- Indonesian Associations
- Chinese Associations
- AAYS and Others

4) PROFESSIONAL DEVELOPMENT ACTIVITIES AND STATE CONFERENCE FOR 2017

PD 1: Monday April 10 Victorian Child Safe Standards Including Workshop

PD 2: Tuesday July 4 - When the Government Knocks

PD 3: Thursday November 23 - International Students Mental Health: Common issues,

challenges, strengths and useful support strategies

PD 4: Tasmania Friday 9 June Theme: **The importance of Collaboration in Providing Information to International Students**"

5) ISANA VICTORIA /TASMANIA ANNUAL STATE CONFERENCE

Date: Friday, 1 September 2017

Theme: Working together: Solution-focused Support for International Students in the 21st Century

ISANA VIC/TAS 18th state conference was held at William Angliss and was very well attended with 121 participants from a diverse range of institutions as well as a significant number of international student leaders. It was exciting to note that 25% of our attendees were student participants due to the generous grant from Study Melbourne.

6) OTHER PD SESSIONS THAT ISANA HAS PARTICIPATED IN

• Staff Professional Development in International Education' Symposium

ISANA presented at the symposium. This event was supported by the Australian Research Council and hosted by Deakin University's Research Centre, Research for Educational Impact (REDI).

- Melbourne International Student Conference
- Isana VIC/TAS sponsored students to the event ISANA VIC/TAS facilitated at the conference

Manorani Guy VIC/TAS President

QUEENSLAND

2017 was a busy year for the Committee with workshops and exciting new opportunities for collaboration with Government and Industry professionals.

March

The Year started with a PD on Cross Cultural Competency all day workshop held in March. The Presenter provided the attendee with a footprint for best practice and helpful resources for becoming culturally aware of their surroundings and the environment they work within.

May Event followed with an afternoon tea hosted at the newly developed Hub facility for International Students located at the State Library and funded by Study Brisbane and Trade and Investment Queensland.

This function provided an opportunity for members to network and meet the Brisbane City Council Student Ambassadors. ISANA QLD hopes to develop this relationship in the future and promote ISANA through the MDA and Hub facilities located in Brisbane and the Gold Coast.

May Webinar 2017

The International Student Perspective and Nurturing the Student Voice

Although only a small number of members joined Queensland's first webinar, this was a great opportunity to practice with the technology for future events and to also highlight awareness of CISA and their involvement within the international student community.

June 2017 Industry Discussions and Networking Event

This was a great event which enabled members and non-members to ask questions, discuss role relevant matters and get insights into approaches from others. Although the topics for discussions were open, the questions all fell around mental health issues, assisting under 18 students and student engagement. The event was opened with an introduction and update from Rebecca Hall, Trade Investment Queensland.

Immigration and National Code September

14th September QLD Branch provided an opportunity for non-members and members to participate in a workshop about the recent updates to the National Code and Visa reviews. This function was attended by 50 people and provided an opportunity to learn about the revised Code which was released the morning of the workshop.

There are future sessions planned with Webinars and possibly face to face workshops.

October Workshop

Our last function for the year will be an interactive workshop focussing

Adjustment Issues and Depression in International Students

Guest Speaker: Mr Sam Zimmer, Psychologist, International Student Services

Sam Zimmer is a psychologist who works within the tertiary education sector as an International Student Counsellor.

This workshop will provide attendees with the opportunity to discuss case studies, meet other colleagues in the field and learn skills to assist them with providing support for their students and clients.

This will be followed by the AGM and election of the Committee for the next 2 years. We have introduced some new positions for 2018/2019 term including a Social Media and Communications officer, Regional Delegate and a Policy and Legislation Guidance Representative who will be able to assist with interpretation of Legislation, National Committee proposal and submissions.

The year will round off with the National Conference being held at the Star Casino at the Gold Coast. This will keep the present committee busy with planning. This event is a combined conference with ANSSZA and promises to be an interesting and informative conference with the Theme focusing on support and challenges for students after studies.

Focus for 2018 will be on the National Conference, developing partnerships with local businesses and promoting ISANA to potential sponsors.

A little about our Committee Members:

President Samantha Hilbig

I have been an active member of ISANA for many years and have been current Queensland President for 3 years. I started my experience with International students as a Student Adviser with Charles Darwin University over 16 years ago and have been employed by Griffith University for 12 years, 10 years as Homestay Coordinator. In my role I have experienced many highs and lows as this role is very diverse and involves interacting with students, families, agents and both internal and external community sectors.

ISANA has provided me with the opportunity to interact with many people from different sectors, develop my skills and also create lifelong friendships.

<u>Vice President Andrea Wallace</u> Andrea unfortunately withdrew from the Committee in June to relocate to Western Australia

Secretary Janet Flanagan Manager Student Services, ICTE-University of Queensland

Janet has been involved with ISANA for several years and worked within the international student services sector for 12 years. She has taken on the role of Secretary for ISANA QLD. She is passionate about her role at the Institute of Continuing & TESOL Education, University of Queensland, managing student services for the Institute. In her current role Janet

manages the reception and activities area, co-ordinates workshops and orientations for students, and provides welfare and attendance support for international students. She previously also supervised the homestay area of the institute for 6 years.

ISANA has been a great opportunity to engage with others in the industry, to stay abreast of legislative and issues within the industry, be reminded of students' perspectives and to help shape PD sessions based on guidance needed from within my industry area.

Treasurer Christine Wang

Christine was an international student in Australia. After graduating with her second Master degree, she started work at International Student Services at Queensland University of Technology in 2011. She undertook a number of roles which included looking after different student cohorts such as Australia Awards Scholarship students, domestic students with CALD background, research students and all international students. She is very passionate about international students' settlement and study issues. As an international student herself, she has a good understanding about international student's life in Australia. Christine joined ISANA in 2013 and has been the ISANA QLD Branch treasurer since 2016.

Communications Officer Judith Martin

Judy Martin has been the International Student Coordinator at Mitchelton State High School for 10 years. This school is an internationally accredited school through Education Queensland International. Judy is also an English teacher and teaches Year 11 and Year 12 students English for ESL Learners. This is an Authority subject for students whose first language is not English. She thoroughly enjoys the different cultures and challenges that come with her roles.

Many thanks to our Current Committee for their continued support and time in arranging our workshops and promoting ISANA Qld. Also special thanks to members and non-members for their participation and association with ISANA.

Samantha Hilbig QLD President

SANITY

Another year has come and gone in a flash and we are almost at Christmas again. Again the SANiTy team have been a wonderfully supportive group doing what they can on top of increasingly more demanding workloads. We are about to run our State Conference which is at a later date than usual and are really hoping to attract more committee members and ISANA members from a variety of institutions. Being part of the committee gives people firsthand access to information, networks, and professional development that is extremely rewarding and helpful in the workplace. We are encouraging employers to get on board and support their staff being members of a very professional and interactive association.

During 2017 we again offered the Mental Health First Aid Training to staff working with international students. We view this as essential training for people working in the industry in any sort of supportive role and will re-offer the training again as an update for staff in the future.

A fabulous professional development, run over two breakfast meetings, was with the Sex Industry Network (SIN). We called it 'Sin for Breakfast' and all enjoyed the early start, learning about the industry and learning about what our students may be facing. It was quite confronting to hear stories of how many international students are working in the industry and the issues they face but it was enlightening to hear from the Manager of SIN that there are government funded support programs for those involved.

The discussions with a variety of institutions and hearing stories about student concerns, issues and situations led us to our key speaker for the annual state conference Ishwar Singh, the Program Manager, Melbourne Office, Pride in Diversity. The aim of the session is to provide participants with an overall understanding of why LGBTI workplace inclusion is important to an organisation as well as to provide a level of comfort around terminology, explore challenges often faced by LGBTI employees and provide awareness on the impact that a culture has on the lived experiences of its employees. We are looking forward to the presentation which one Adelaide member says is the best presentation she has ever seen!

We will also have an update from Study Adelaide, and Mary Ann Seow will kick us off with our first Professional Development on the 2018 National Code of Practice. We will follow this up in 2018 with a range of sessions on the changes and requirements and how they need to be implemented.

Thank you again to all committee members for a job well done and we look forward to welcoming new professionals to the roles next year.

Louise Skull SANiTy President

ACTiveNSW

2017, another year gone, I would like to take his opportunity to acknowledge our branch members with a huge thank you and for your support for 2017 in helping us know what is needed for you

This year has been challenging for me personally juggling work, and voluntary activities and having to spend time with my huge family of 7.

There have been changes in government that we as education providers are thankful for, enhancing the student experience is one of my personal passionate goals, as I work hands on in the sector and know what students/staff are striving for.

Our small team of 4 have had to dual role many tasks this year, and at the same time ensure that we provide a service to you our members. The committee are looking and seeking support from our members to join us in doing what we love to do.

We have positions available and trust me they will not be left alone - we will support you in all we can, we all are here to help.

The key areas this year from the committee were to grow the private sector and put our feelers out into the community and see how we can support those who do not know who we are.

This has been a huge success, we have met so many people who are either past members, or wanting to join ISANA.

One of the focus points has been a demand for support. Both Lyndall and I are very passionate about the private sector and are always looking for ways to enhance the student experience.

What I have found very useful this year was picking up the phone and calling our members to see how things are done in their own institutes, this has been very helpful to me especially, and for the wellbeing and welfare of the student.

A personal thank you to all that I have called/emailed in helping me solve the students and staff issues.

NSW had several events this year, a few highlights for the branch were

- Lyndall being on the panel for the International education provider forums
- Attending the reception of the Lord Mayor's welcome
- Service NSW Welcome Desk Sydney Airport Launch
- National Code Updates/Changes to 457 Visa

- Having our own National President Mary Ann present Critical Incidents/Understanding the International Student Life Cycle
- NSW International Student Awards
- Youth Week

We have been a bit slow in the ACT not having PD run there in Canberra, this is an area in which I seek support from our national team as the contacts in Canberra have not been useful.

We hope to run a Webinar in the ACT early next year for our few members that are down there as they too are needing the support

We welcome feedback and we are always looking for ways to improve the services that are available to our members.

This year the doors have opened widely to other external stakeholders and the networking sessions have been extremely positive with an increase of memberships signing up and who are looking for support within their own departments where they work.

Finally, I would like to thank my committee for all their efforts and support, a vibrant team that has a just do attitude and passionate about what ISANA is all about. I say that communication is the key this works for us.

I would like to finish by saying we need committee members who are just as passionate as we are, we are always looking for help and support.

Have a Safe and Happy Xmas and we look forward to a happy new year.

ACTiveNSW President Angela Leota-Hughes

NEW ZEALAND

It is a pleasure to report on the past 12 months. It has been a very busy period for the ISANA NZ Executive and a period of considerable activity with some changes to the Executive.

In November 2016, Jason Cushen stepped down as President of ISANA NZ after 5 years in the role and became Immediate Past President and I stepped up into the role of President.

The 27th International Education Association Conference ISANA: 'Evidence Based Practice in International Education Service' was held from 7 – 9 December 2016 at Te Papa in Wellington and was highly successful and beneficial to all those attending. Historically, international education support services have been based on best practice benchmarks, experience and the student experience. However, the Conference strove to highlight increasing recognition for data driven and evidence based best practice and how this corresponds to driving policies for international student support. I would like to take this opportunity to thank ENZ, Marsh, Global Assistance, Allianz, IELTS, Massey University, 100% Pure New Zealand, Uni-care, University of Melbourne and IDP Education for their generous sponsorship and support of the Conference which contributed to the Conference's success.

The Conference also provided the opportunity to announce ISANA NZ's partnership at NZIEC in August 2017 where the theme of NZIEC was transforming international student experiences. This exciting development recognised ISANA NZ's experience at putting the international student at the centre of the student experience and life-cycle. From the beginning of 2017, the Executive worked collaboratively on providing a breakout stream of sessions spanning international student services, advocacy, teaching and learning and policy development, which was designed to improve support for international students while they lived and studied in New Zealand.

In addition to working on the breakout sessions for NZIEC, the ISANA NZ Executive worked on its 2017 offerings for its PD Days, with PD Days in June in Auckland and Hamilton, September for Auckland and Dunedin and October for Christchurch and Wellington. The 2017 PD Days continued their focus on 'Tools for our Toolbox' to provide practitioners with best practice around the provision of proactive pastoral care. PD offerings included workshops on Mental Health, self-attestation, building on cultural literacy, and developing volunteering programmes for international students to enhance their employability as well as updates from INZ, NZQA and the Ministry of Education. Feedback from the PD Days has been very positive and acknowledges the contribution that ISANA NZ plays in the provision of PD for those working in the international education sector. I would like to take this opportunity to thank Alliance and Uni-Care who have sponsored the ISANA NZ PD Days this part year. Continued sponsorship allows the opportunity for ISAN NZA to provide PD at reasonable costs.

During the early part of the year, ISANA NZ continued to meet with government departments and agencies, in particular with Immigration New Zealand, the Ministry of Education's International Division, Education New Zealand, and NZQA in relation to new Government policies in international education and attendance of these government agencies at our PD Days.

As President, I attended the weekend ISANA Australia Committee meeting in Melbourne, which provided insights into government policies and the challenges and opportunities in the Australian

international education sector. I would like to take this opportunity to thank Mary-Anne Seow, President of ISANA, and the Executive for the hospitality shown to me over the weekend.

The Executive had a face to face meeting in Wellington at the end of April and have held several meetings throughout the course of the year as ongoing preparation for the PD Days and NZIEC.

It was with sadness that due to personal reasons, I handed in my resignation as President of ISANA NZ in July. I did not make this decision lightly but circumstances at the time dictated that the time was right so that the Executive could focus on NZIEC and the PD Days. I am very grateful that Terry McGrath, as Vice-President of ISANA NZ stepped up to be acting President until the AGM. I would like to take this opportunity to thank the Executive for their continuing commitment and enthusiasm for the work of ISANA NZ and for their support for the short time I was President. I am a great supporter of the role that ISANA NZ carries out in the field of PD and research for the international student support sector, and would like to remain on the Executive for the foreseeable future to see things in the pipeline at present, come to fruition.

Lesley McDonald Ex-President ISANA New Zealand

At this point I, Terry, as Acting President, take up the refrain in terms of the President's report to complete the year's retrospective on the activities of ISANA NZ, but as I do so I would like to pass on a vote of thanks to Lesley for all the work she has done and continues to do for ISANA NZ. We all felt for you when life had its unkind twists in the lead up to July. I have worked closely with Lesley in recent times and particularly when we two were both Vice-Presidents on the Executive and sharing those roles. I learned a lot from Lesley and greatly appreciated her kindness and dedication. I am so appreciative of her continued interest and on-going assistance.

For me, taking up where Lesley left off was at one level well defined, as a lot of the hard work of planning and preparation had been laid. The Executive committee was working well and most of the activity set out for the 2017 year was defined and planned and only details needed confirming. Lesley's leadership had meant we had a good start and much of the quiet behind the scenes work had been put in place. With an Executive committee working well and so much in place, it seemed appropriate to leave the Presidency open until the October election and for the Vice-President to function as Acting President.

July onwards, we went forward into our partnership in programme with Education NZ in their big NZIEC conference in August. We provided 8 breakout sessions focussed in the area of pastoral care, and these were well received. Our profile was added to also, with being able to have a booth and banner and backdrop featuring ISANA NZ in a prominent location. Feedback received from this event has been very encouraging.

Additionally we have been supporting and advising the fledgling international students association, NZISA, which formed after some international student leaders consulted with CISA (Australian international students association) leaders at our 2016 conference. Our support for the international students is on-going and supporting an association to have a voice, is part of our ISANA NZ advocacy commitment.

A back story going on throughout this year that has engaged several of the Executive and some others of our members, was the quiet suggestion that we go ahead and prepare our thinking for 2018 and that we apply for some additional funding to take ISANA NZ forward. Education NZ is backing us on that, but we still have to make sure our plans are sufficient to warrant such support. As I write, we have a working group in the final stages of an application to the Ministry of Education's International Student Well-being Strategy fund, for which our expression of interest has been short-listed. The final proposal and application are due in shortly after our AGM, and we will report progress and outcomes to members as they come to hand. If we are successful it will mean we will be better placed to increase our support of the association's functions through employing an "Executive Officer" to work with the Executive Committee in regards to assisting in implementing plans and programmes. The new Executive will inform you of the outcome from this application and any developments that may flow from it. It's an exciting time to be involved right now.

Being recognised as a peak body and working with government agencies is not new to ISANA NZ, but this last year the partnership with Education NZ has been productive and encouraging. ISANA NZ has received financial support for its part in NZIEC, which has helped with our funding situation, which has had its own pressures due to many education providers cutting budgets and limiting investment in networking and external professional development of the variety that ISANA NZ provides. I would also like to add my thanks to our professional development day sponsors: Allianz and Uni-Care, who have not only sponsored, but whose staff have provided encouragement and support at a personal level to the professional development day organisers. Without such help, ISANA NZ would be limited in what could be provided.

ISANA NZ is a voluntary agency and encouragement and support encourages volunteers. Many of our education providers and employers are also supporters and encouragers and enablers of our members in volunteering their time and talent. So a big thanks to all who support and allow their staff to work with ISANA NZ. I am sure value is returned in greater measure but it does take wisdom and insight to make the call to allow staff such involvements.

The way ahead for ISANA NZ looks bright but we have to ensure as an association we continue to support our members and achieve our objects. We go into a new year and before us there are significant opportunities. With more international students than at any other time in our history, those working in the international education profession do need a strong and robust association. The new Executive will face some challenges and some really exciting opportunities. Going forward they will need to harness experience, advice and insight for the times ahead as well as the modes and means available to carry out the business of the ISANA NZ association and the objects of our Charitable Trust. For the new President, soon to be elected, my very best wishes as you take up the role. Having tasted a little I know there will be challenges, but with a good Executive and the prospect of an "Executive Officer" to assist, I am sure the association will continue to grow and contribute not only for its members but for all in the international education sector and the students especially.

Terry McGrath Acting President ISANA NZ

SECRETARIAT REPORT

The main functions of the Secretariat are:

- Providing administrative support to the President, Vice President, Treasurer and branch committee members.
- Being the first point of contact via phone and email for members
- To facilitate the signing of new members, including supporting the branches and contacting non-members who attended the national conference.
- Liaising closely with the branch treasurers to gather and collate financial data for the BAS.
- Maintaining the memberships database, the processing of which includes the actual data entry, banking, cross checking EFTPOS remittances plus the paperwork continues to be a large part of the Secretariat role.
- Routine administrative procedures include liaising via email with new members, responding to enquiries, arranging printing, constructing the annual report, updating the website.
- The Secretariat also liaises closely with facilitators of the state run PD sessions, including setting up online registrations and reporting.
- The Secretariat's role also includes the responsibility of book-keeping (XERO), and preparing and lodging the BAS for each quarter.

Membership figures:

November 2010	- 485
November 2011	- 460
November 2012	- 407
November 2013	- 408
November 2014	- 414
November 2015	- 400
November 2016	- 421
November 2017	- 451

Tracy Noble ISANA Secretariat

DECLARATION OF INTEREST

NIL

LIFE MEMBERS

- Graeme Baguley
- Heather Bigelow
 - Jenni Burchill
 - Bryan Burke
- Shanton Chang
- Melanie Duncan
 - Paula Dunstan
 - Felicity Fallon
 - Diana Gabb
- Danielle Hartridge
 - Brit Helgeby
- Gilbert Hennequin
 - Margaret Hill
 - Carol Hogan
 - Vivien Hope
 - Audrey Horridge
 - Ross Lehman
 - Sylvia Lewohl
 - Elaine McBride
 - Hedley Reberger
 - Gavin Sanderson
 - Peter Spolc
 - Patrick Willix
 - Liz Wright

WHERE WE WORK

Abe Services Accurate Consultants ACPET- Australian Council for Private Education and Training ACT Education ACT Education Directorate ACT Education & Training Directorate ACT Education Directorate ACT Government - Education & Training Directorate AECC Global Allianz Worldwide Partners Anand International India Aquinas College Arora Foreign Education Consultant Asia Pacific Education Consultant Pty Ltd Asia Pacific International College Asian Student Accommodation Astar Training Institute Auspark Education Network Pvt Ltd. Australian Catholic University Australian College Of The Arts (Collarts) Australian Education International Australian Homestay Network Australian Institute of Business Australian Institute Professional Education Australian National University Australian Yutong Culture Centre Avondale College Of Higher Education Balcombe Grammar School **Balmoral State High School BCA National Training Group Beaconhills College** Bendigo Kangan Institute Blue Mountains International Hotel Management School **Boomerang International Educational Services** C Q University Cambridge International College Canberra Institute of Technology Student Association (CITSA) Canberra Institute of Technology/CIT Solutions Career Calling International (Compliance and Quality Assurance - CAQA) Carnegie Mellon University Cavendish Road State High School Centenary Heights State High School **Central Australian College** Central Queensland Centre For Culture, Ethnicity And Health

Challenger Institute of Technology **Charles Darwin University Charles Sturt University** Chisholm Institute Of Tafe **CIT Solutions CIT Student Association** City of Melbourne **Cleveland District State High School** College Of Event Management Consultancy CQ University CQ University Sydney Campus Craigslea State High School Deakin College Deakin University DECD - IES DEDJTR Dental Nursing Australia Destination the Ultimate Beginning DET QLD Duck Overseas Consultant **ECA College ECA Professional Year Echoes Global Education** Edith Cowan College Education Centre Of Australia Education Links Education Queensland International Elanora State High School ELC - English Language Company EISIS English Language School English Language Centre Macquarie University ESI Global Services **Express Visa Migration Services** Eynesbury (Navitas) Eynesbury College Familystay Australia Federation University Australia **Flinders University** Flinders University Student Association Foundation Education Global Choice Education Consultant Pvt. Ltd **Global Experience** Goodwill Consult Government Education And Training International Tasmania (C Griffith College

Griffith University Monash Residential Services/Monash University Griffith University International Monash University Haileybury College Morling College Hawthorn-melbourne, Navitas MTSC Pty Ltd HBD Services Multicultural Communities Council of SA Inc Hiromi Educational Foundation Pvt. Ltd. Murdoch University Netco Technology (NETCOTEC) Pty Ltd Hobart College Homestay Australia NSW Trade & Investment Hub International Education Nunawading Christian College ICTE-UO Oz Study & Migration Pty Ltd **IDP Education Australia** Pacific Training Group IDP IELTS Prime Foreign Education Consultant Prince Alfred College **IES College ILSC Education Group Promise Services** Immanuel College Queensland University of Technology Independent Schools Queensland **QUT International Student Services** Institute Of Continuing & Tesol Education - The University Of Queensland Riverina Institute of TAFE International Australian Academy RMIT International Education ETD ACT Gov **RMIT Training** International Education Knowledgebase **RMIT University** International Education Service Royal Melbourne Insitute of Training - Nitzon Pty Ltd International Student Care Saga Studies Pty Ltd International Student Services QUT SBSC Nepal P.Itd Ivanhoe Grammar School Sc Overseas Consultancy Services Pvt Ltd James Cook University Scape Australia Journal Student Living Pty Ltd Scope Global Pty Ltd Kawana Waters State College Sea Link Education Center Pvt. Ltd. Kelvin Grove State College Seow Consulting International Kenmore State High School South Australian Institute of Business and Technology Kent Institute Australia Southern Cross University Kent Institute of Business & Technology St Thomas More College Kilvington Grammar School Stanley College La Trobe Melbourne Stellar Education La Trobe University Student Accommodation Services Pty. Ltd. Lexicon Education And Immigration Consultant Study Adelaide Lifetime International Training College Study Brisbane Linx Institute Study Gold Coast Macleay College Study Group Australia - Taylors College May Education Consultancy Study Melbourne Melbourne Institute of Technology Study Path Consultants Mentone Girls' Grammar School StudyNSW Mercedes College Successful Graduate Pty Ltd Merrimac State School Swinburne University of Technology Migrates Overseas Consultancy Llp Tafe Queensland **Mitchelton SHS** TAFE Queensland Brisbane Monash College TAFE Queensland SkillsTech

TAFE South Australia International TasTAFE The Imperial College of Australia The Trackers Overseas And Education Services The University of Melbourne The Unviversity of Adelaide **Top Education Institute** Trinity Bay State High School Trinity Beach State School **Trinity College** Trinity College, The University of Melbourne Trison Business College Tyndale Christian School U&i Global Unification Pty Ltd Unilodge UNiSA Universal Business College Sydney Universal Students' Consultancy University College London University of Adelaide University of Canberra College University of Divinity University Of Melbourne University Of New England University of New South Wales University of Newcastle University of Notre Dame Australia University Of South Australia University of Southern Queensland University of Tasmania University of The Sunshine Coast University Of Wollongong University Senior College UNSW UNSW Global **UNSW Global Education UOW College** Urbanest Pty Ltd **Urbanest Student Accommodation** USQ University of Southern QLD UTS International UTS:INSEARCH UWS V1 Overseas Careers Pty Ltd Varsity College

VICPAK Consultancy Services
Victoria University
Victoria University College
Visa Immigration Professionals
Wesley College
Westbourne Grammar School
Whitefriars College
Woodcroft College
Yeronga High School

Zenith Business Academy



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ABN: 42 335 124 078

ISANA INTERNATIONAL EDUCATION

ASSOCIATION INC.

Financial Statements For the Year Ended 30 September 2017

ISANA INTERNATIONAL EDUCATION ASSOCIATION INC

STATEMENT BY MEMBERS OF THE COMMITTEE

The committee has determined that the Association is not a reporting entity. The committee has determined that this special purpose financial report should be prepared in accordance with the accounting policies of the Association.

The committee declares that:

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- 1. the financial statements give a true and fair view of the financial position of ISANA International Education Association Inc. as at 30 September 2017 and of its performance for the year ended on that date, and
- 2. in the committee's opinion there are reasonable grounds to believe that the Association will be able to pay its debts as and when they become due and payable.

This declaration is made in accordance with a resolution of the Committee and is signed for and on behalf of the Committee by:

President

Dated: 13 November 2017



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INDEPENDENT AUDIT REPORT TO THE MEMBERS OF ISANA INTERNATIONAL EDUCATION ASSOCIATION INC

Opinion

We have audited the special purpose financial report of ISANA International Education Association Incorporated (the Association), which comprises the statement of financial position as at 30 September 2017, the statement of income and expenditure, notes to the financial statements, including a summary of significant accounting policies, and the committee's declaration.

In our opinion, the accompanying financial report of ISANA International Education Association Incorporated has been prepared in accordance with the Associations Incorporation Act 1991 (ACT), including:

- a) giving a true and fair view of the association's financial position as at 30 September 2017, and of its financial performance for the year ended on that date; and
- b) complying with Australian Accounting Standards to the extent described in Note 1.

Basis for Opinion

We conducted our audit in accordance with Australian Auditing Standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Report section of our report. We are independent of the Entity in accordance with the ethical requirements of the Accounting Professional and Ethical Standards Board's APES 110 Code of Ethics for Professional Accountants (the Code) that are relevant to our audit of the financial report in Australia. We have also fulfilled our other ethical responsibilities in accordance with the Code.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Emphasis of Matter – Basis of Accounting

We draw attention to Note 1 to the financial report, which describes the basis of accounting. The special purpose financial report has been prepared for the purpose of fulfilling the association's financial reporting responsibilities under the Associations Incorporation Act 1991 (ACT). As a result, the financial report may not be suitable for another purpose. Our opinion is not modified in respect of this matter.



A member of Bentleys, an association of independent accounting firms in Australia. The member firms of the Bentleys association are affiliated only and not in partnership. A member of Kreston International. A global network of independent accounting firms.



Responsibility of the Responsible Entities for the Financial Report The Committee of the association is responsible for the preparation of the financial report that gives a true and fair view and have determined that the basis of preparation described in Note 1 to the financial report is appropriate to meet the requirements of the Associations Incorporation Act 1991 (ACT) and the needs of the members. The Committee's responsibility also includes such internal control as the Committee determines is necessary to enable the preparation of a financial report that gives a true and fair view and is free from material misstatement, whether due to fraud or error.

In preparing the financial report, the Committee is responsible for assessing the association's ability to continue as a going concern, disclosing, as applicable, matters relating to going concern and using the going concern basis of accounting unless the Committee either intends to liquidate the association or to cease operations, or has no realistic alternative but to do so.

Auditor's Responsibilities for the Audit of the Financial Report

Our objectives are to obtain reasonable assurance about whether the financial report as a whole is free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with the Australian Auditing Standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of this financial report.

As part of an audit in accordance with Australian Auditing Standards, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial report, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the committee.



- Conclude on the appropriateness of the committee's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the entity's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial report or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the entity to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial report, including the disclosures, and whether the financial report represents the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the committee regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Michael lan Derbyshire Director

Hobart

13 November 2017

ISANA INTERNATIONAL EDUCATION ASSOCIATION INC INCOME & EXPENDITURE STATEMENT FOR THE YEAR ENDED 30 SEPTEMBER 2017

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	2017	2016
INCOME	\$	\$
ACTIVITIES		
Membership Fees	47,884	45,392
Professional Development	48,472	55,401
Conference Profit	17,986	-
Interest income	2	757
Sundry Income	2,915	91
TOTAL INCOME	117,259	101,641
COST OF ACTIVITIES		
Business Development	14,738	4,381
Conference & PD Expenses	44,651	40,158
Catering & Meals	3,665	3,099
Products for resale	-	116
TOTAL COST OF ACTIVITIES	63,054	47,754
GROSS PROFIT - ACTIVITIES	54,205	53,887
GROSS PROFIL - ACTIVITES		
OTHER EXPENSES		
Overhead Expenses		
Audit Fees	2,700	2,650
Bookkeeping	210	210
Bank Charges	579	580
Insurance	4,473	4,484
Government Charges	41	205
Guide - Chinese Students	-	6,364
Legal Expenses	-	2,858
Postage	24	146
Printing & Stationery	567	2,269
Registration Fees	267	2,485
Secretariat	22,193	23,428
Staff Amenities	2,356	10
Sundry Expenses	33,410	45,689
Communi <u>cation Costs</u>		43,005
Telephones & Mobiles	840	1,062
Web Design & Maintenance	2,700	2,137
	3,540	3,199
Travel Costs		
Airfares	-	392
Taxis & Fuel	54	44
Accommodation	16,896	13,294
	16,950	13,730
TOTAL OTHER EXPENSES	53,900	62,618
SURPLUS/(DEFICIT)	305	<u>(8,731)</u>
Bursaries	7,000	12,500
NET SURPLUS/(DEFICIT) AFTER AWARDS	(6,695)	(21,231)

ISANA INTERNATIONAL EDUCATION ASSOCIATION INC STATEMENT OF FINANCIAL POSITION AS AT 30 SEPTEMBER 2017

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	2017 <u>\$</u>	2016 <u>\$</u>
ACCUMULATED FUNDS Opening Balance as at 1 October Net Surplus/(Deficit) for the Year Closing Balance as at 30 September	128,303 (6,695) 121,608	149,534 (21,231) 128,303
Represented by:		
CURRENT ASSETS Business Account VIC - Bank Account QLD - Bank Account SA - Bank Account WA - Bank Account NSW - Bank Account Victoria - Investment Account	75,469 38,993 4,108 1,043 - 3,564 2,427 125,604	55,263 18,619 7,194 6,843 22,866 4,851 16,922 132,558
<u>NON-CURRENT ASSETS</u> Credit Union Membership TOTAL ASSETS	10 10 125,614	10 10 132,568
CURRENT LIABILITIES GST and other current liabilities	4,006 4,006	4,265 4,265
NET ASSETS	121,608	128,303

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ISANA INTERNATIONAL EDUCATION ASSOCIATION INC NOTES TO AND FORMING PART OF THE ACCOUNTS FOR THE YEAR ENDED 30 SEPTEMBER 2017

NOTE 1 – Summary of Significant Accounting Policies

The Association is not a reporting entity because, in the Association's opinion, there are unlikely to exist users of the accounts who are dependent on general purpose financial reports of the Association for information.

Accordingly, this special purpose financial report has been prepared for distribution to members to fulfil the Management Committee's financial reporting requirements under the Association's constitution and rules, and to satisfy the *Associations Incorporation Act of ACT*, and must not be used for any other purpose. The accounting policies used in the preparation of this report, as described below, are consistent with the reporting requirements of the Association's constitution and rules and are, in the opinion of the Management Committee, appropriate to meet the needs of the members.

The Association is of the type identified in Statement of Accounting Concepts 1 as a non-reporting entity. No regard has been paid to other Statement of Accounting Concepts or Australian Accounting Standards in the preparation of these accounts.

The financial statements are prepared on an accrual basis and are based on historic costs and do not take into account changing money values or, except where stated, current valuations of non-current assets. Cost is based on the fair values of the consideration given in exchange for assets.

The following is a summary of the material accounting policies adopted by the Association in the preparation of the financial statements. The accounting policies have been consistently applied, unless otherwise stated:

<u>income Tax</u>

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The Association is not subject to income tax on its profits.

ISANA INTERNATIONAL EDUCATION ASSOCIATION INC 2016 - 2017 COMMITTEE MEMBERS

President	Mary Ann Seow Seow Consulting International, Adelaide, SA
Vice President	Bronwyn Gilson UNE International, Armidale, NSW
Vice President - Planning & Development	Paula Durance (resigned 30 June 2017) PO Box 248, Clifton Hill, Victoria Australia, 3068
Vice President - Professional Development	: Tom Bayliss-Hack University of Canberra College, University Drive, Bruce, ACT
Treasurer	Molly Bonnefin Monash College, Clayton, VIC
Communication Manager	Brett Lyon StudyExplore Pty Ltd, Sydney, NSW
Secretariat	Conference Design Pty Ltd 228 Liverpool St, Hobart, TAS
QLD President	Samantha Hilbig Griffith University, P O Box 3370, South Brisbane
SA & NT President	Louise Skull Woodcroft College, Adelaide, SA
VIC/TAS President	Manorani Guy Asian Student Accommodation, Brunswick, VIC
NSW/ACT President	Angela Leota-Hughes APIC, 55 Regent St, Chippendale, NSW
WA President	Kathryn Williams (resigned 31 January 2017) Challenger Institute of Technology, Perth

President

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Auditor

13 November 2017